



THE ORGANIZATION

Body Positive, Inc. is an HIV and AIDS research and resource center based in Phoenix, Arizona, USA. Body Positive is the largest clinical trial, education, behavioral health, wellness and nutrition support center dedicated to fighting HIV and AIDS in the Southwestern United States. Founded in 1990, Body Positive is a community-based, volunteer-supported agency with a local and global reach.

AGENCY VISION AND MISSION

Body Positive leads in the fight against HIV and AIDS by reducing infection, improving quality of life and contributing to worldwide research.

MESSAGE FROM PRESIDENT/CEO

Dear Friends.

Since joining Body Positive in July, my life has been deeply touched by the dedicated staff and supporters of this essential nonprofit organization. It is my honor to serve as Body Positive's president and CEO, building upon the strong foundation of our founder, Kirk Baxter, and past executive directors Brian Spicker and Brian Helander.

Significant milestones in 2007 included Body Positive's leadership role in planning and hosting a national conference which brought fresh insight to hundreds of HIV/AIDS workers. In early 2007, we overcame a staggering federal shift in agency funding by producing the most successful fundraisers in the history of the agency; our Night For Life gala, preceded by our ever-growing Dining Out for Life day (an event in which Body Positive led the nation with a number of restaurants pledging 100 percent of proceeds). Thanks to the stewardship of Body Positive's superb development team and you, our supporters, we



were able to offset a potentially devastating shortfall and instead, reaped a stellar year of program delivery.

In 2007, Body Positive's Board of Directors and senior management team shaped an exciting strategic plan to advance our mission. The 2008 – 2010 plan includes input from Body Positive's Board of Directors and staff. Leaders from the following entities were instrumental in providing input into Body Positive's future: Arizona State University, the University of Arizona, the Flinn Foundation, Phoenix Children's Hospital, Maricopa Integrated Health System, the State of Arizona's Office of HIV, City of Phoenix, The Biodesign Institute at ASU and a number of partnering nonprofit organizations.

Our new strategic plan outlines three, major initiatives.

First, Body Positive will further expand its prevention, education and outreach impact through strategic alliances that reach underserved populations. Approximately 12,500 Arizonans are infected by HIV/AIDS according to Arizona Department of Health Services data, and another 4,100 are infected but do not yet know their status. And, 70 percent of HIV-positive individuals in Arizona live in the Valley. We must extend our outreach to all audiences, including women, teens and those over the age of 55.

Second, Body Positive will expand its wellness and life management services to support those who are impacted by HIV/AIDS. Third, Body Positive will grow its research and knowledge-sharing capacity, building upon our 18-year history of clinical trial research. In 2007, we explored projects with ASU's Center for Applied Behavioral Health Policy in areas of behavioral health, as well as with Maricopa Integrated Health System in areas of complementary alternative medicine in tandem with HIV/AIDS primary care. We expect to advance these collaborative research projects in 2008.

Finally, Body Positive is planning a new community-based facility with public/private donor support, including 2006 City of Phoenix bond funds. And, on May 17, 2008, the agency will become known as the Southwest Center for HIV/AIDS, with prevention, wellness and research featured as part of the new logo. I look forward to sharing exciting news about these and other projects in months ahead. We are thankful for your legacy of advice, involvement and support and as the vision for Body Positive's new campus of care is shaped, your engagement will be vital.

Warmest thanks for your support and advocacy in helping Body Positive lead the fight against HIV/AIDS by preventing the disease, contributing to quality of life for those impacted, and advancing our research that impacts the globe.

Carol A. Poore President and CEO

MESSAGE FROM 2007 BOARD CO-CHAIRS



Change at a swift pace is one of the realities faced by every individual in today's society. Like individuals, organizations must adapt and grow in order to flourish. On nearly a daily basis, Body Positive faces changes in HIV/AIDS across all facets of its operations. Clinical changes in the disease, changes in the demographics of those infected and dramatic reductions in funding to fight it are constant challenges for us. In the past year, Body Positive has responded to change in these important areas:

Professional and Community Education

Body Positive led the response to the changing face of HIV/AIDS by presenting an important and well-received professional conference, which enhanced knowledge

of the impact of HIV on individuals and our communities as well as stimulated current thinking in the area of treatment.

Collaboration

A number of thought leaders from healthcare, academia, government and social service agencies came together this past fall to share their perspectives on current trends in HIV/AIDS.

Commitment

Body Positive's maintained its commitment to a wellness program in spite of drastic reduction of the federal funding for the program.

Leadership

Carol Poore joined Body Positive as President and CEO in August, bringing broad experience in community development and strategic leadership.

Strategic Focus

Body Positive reaffirmed its mission to lead in the fight against HIV/AIDS with a comprehensive plan to increase the impact of programs in prevention, education and outreach, wellness and life management, and research and community alliances.

Your support has allowed the agency to respond successfully in the aforementioned areas. Thank you. We are sincerely grateful for your advocacy, time, energy and financial support as together we fight HIV/AIDS in an ever-changing world.

Kelli Smith Board Co-chair Marc Reid

Board Co-chair

THE ESSENCE OF BODY POSITIVE

Reaching out. Providing leadership.

HIV/AIDS continues to spread, and in Arizona, the disease is spreading to different communities. Body Positive is leading the way to reach out to diverse communities across the Southwest.

One in four people infected with HIV does not know they are infected according to the Centers for Disease Control. Many are diagnosed in hospital emergency rooms under circumstances not related to the disease.

In a recent assessment conducted for Phoenix Ryan White Part A office, more than one third of survey respondents (35 percent) reported learning their HIV status when tested in the hospital emergency room where they were being treated for a reason other than HIV, or when they tried to donate blood or plasma*. More than half of those impacted by HIV/AIDS are not receiving medical care according to the study.

Body Positive is a conduit for information about HIV/AIDS among all populations, and is particularly concerned with the growing rates of infection among Black and Hispanic women as well as the careless attitudes and perceptions about HIV/AIDS among young people.

For example, Black women in Arizona are seven times more likely than women in any other ethnic group to be infected with HIV/AIDS according to the Arizona Department of Health Services. We are reaching out to work with church organizations and other nonprofits who are reaching the Black community of Arizona.

Prevention, Wellness and Research under one roof.

Body Positive is a comprehensive HIV/AIDS research and resource center that works to reduce infection, improves the quality of life for those who are impacted by HIV/AIDS, and makes a significant contribution to worldwide research.

Body Positive has created a very unique, three-tiered model of prevention, wellness and research that has demonstrated proven results for individuals impacted by HIV/AIDS. The agency features the largest privately sponsored HIV/AIDS clinical trials operation in the desert Southwest.

Body Positive has specific programs to serve the community at large, from education outreach efforts at middle schools and high schools, to programs that are tailored to women, men, youth, and transgender populations.

Individual health. Individual Help.

Body Positive is rooted in the compassion and conviction of its staff, partnering medical doctors, volunteers and founding thought leaders who shaped and elevated public discourse about HIV/AIDS in our state more than 20 years ago.

We are known among our clients and our peer institutions for our focus on the individual. No two people are alike in their treatment, their emotional needs, and reactions to HIV/AIDS medications. We are here to directly serve each individual at the ground level, meeting people where they're at.

Body Positive's proven individual health, individual help approach takes into consideration the client's behavioral state, personal finances, wellness and health, because all of these factors greatly affect individual treatment.





*Phoenix EMA Ryan White Part A HIV Health Services Planning Council "In Care" Needs Assessment, 2008 Report of Findings prepared by Collaborative Research, March 2008.

AUDITED FINANCIAL STATEMENTS FOR 2006*

STATEMENT OF FINANCIAL POSITION

December 31, 2006 (with comparative totals at December 31, 2005)

ASSETS

	2006	2005
CURRENT ASSETS		
Cash and cash equivalents	\$108,512	\$78,817
Grants and other receivables, net	517,941	354,281
Pledges receivable	25,270	23,288
Inventory	31,329	27,487
Prepaid expenses and other current assets	14,235	31,741
TOTAL CURRENT ASSETS	697,287	515,614
PROPERTY AND EQUIPMENT, net	32,082	64,501
TOTAL ASSETS	\$729,369	\$580,115

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$225,656	\$157,655
Accrued expenses	23,086	15,012
Deferred revenue	29,097	33,777
TOTAL CURRENT LIABILITIES	277,839	206,444

COMMITMENTS AND CONTINGENCIES

NET ASSETS

Unrestricted	426,061	336,432
Temporarily restricted	25,469	37,239
TOTAL NET ASSETS	451,530	373,671
TOTAL LIABILITIES AND NET ASSETS	\$729,369	\$580,115

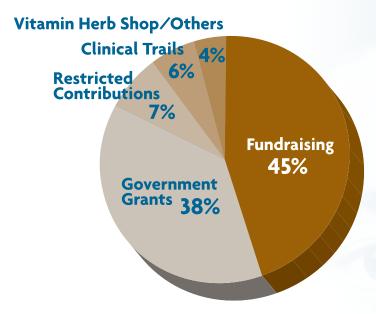
^{*}Audited 2007 financial statements will be available on Body Positive's Web site, www.bodypositive.org, beginning June 1, 2008.

STATEMENT OF ACTIVITIES

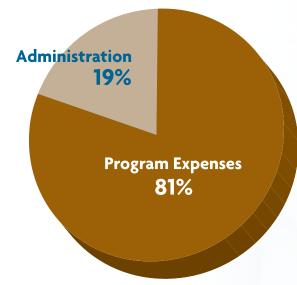
Year Ended December 31, 2006 (with comparative totals for the year ended December 31, 2005)

	Unrestricted	Temporarily Restricted	2006	Totals 2005
REVENUE AND SUPPORT	Officied	Restricted	2000	2003
Government contracts	\$1,427,797		\$1,427,797	\$1,487,317
Pharmaceutical company trials	311,617		311,617	295,514
Corporate and group contributions	240,985	\$23,612	264,597	358,518
Donated materials	14,550	• ,	14,550	19,469
Individual contributions	292,511		292,511	106,371
Interest	809	809		
Vitamin and Herb Shop sales and				
miscellaneous revenue	91,373		91,373	80,705
TOTAL REVENUE AND SUPPORT	2,379,642	23,612	2,403,254	2,347,896
Special events:				
Special events revenue	1,453,854		1,453,854	968,318
Less costs of direct donor benefits	(548,217)		(548,217)	(325,962)
Gross profit on special events	905,637		905,637	642,356
Net assets released from restrictions	35,382	(35,382)		
TOTAL REVENUE AND SUPPORT	3,320,661	(11,770)	3,308,891	2,990,252
EXPENSES				
Program services:				
Nutrition and wellness	1,046,449		1,046,449	1,076,888
Education, prevention and outreach	766,293		766,293	556,498
Family services and behavioral health			454,078	363,032
Clinical trials	399,065		399,065	
Total program services	2,665,885		2,665,885	2,461,821
Supporting service:				
Management and general	282,723		282,723	241,408
Fundraising	282,424		282,424	255,227
Total supporting services	565,147		565,147	496,635
TOTAL EXPENSES	3,231,032		3,231,032	2,958,456
CHANGE IN NET ASSETS	89,629	(11,770)	77,859	31,796
NET ASSETS, BEGINNING OF YEAR	336,432	37,239	373,671	341,875
NET ASSETS, END OF YEAR	\$426,061	\$25,469	\$451,530	\$373,671
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2007 REVENUE



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SUMMARY OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2006

Our broad base of committed donors provides a large percent of the organization's revenue. Body Positive, Inc., is a tax-exempt corporation under Internal Revenue Service code section 501(c)(3) and is not a private foundation (tax ID #86-0695862). Contributions are tax deductible.

Body Positive's audited financial statements for year ending 2007 will be available for viewing on June 1, 2008 at www.bodypositive.org. Audited financial statements are available upon request.

PREVENTION, EDUCATION AND OUTREACH

True to its roots in advocacy and activism, Body Positive serves in an advocacy role to prevent HIV/AIDS. Our advocacy is embodied in the agency's prevention, education and outreach initiatives.

Prevention initiatives include targeted outreach to at-risk populations through street-level communication and partnering with other agencies and service providers. The agency offers more than 15 programs reaching men, women, youth, and HIV infected and affected clients. Prevention and outreach initiatives also include HIV/AIDS counseling and testing in partnership with Maricopa County and the Arizona Department of Health Services. The following programs continue to flourish with the support of donors and staff.

Man2Man Sexual Health Seminars

This program is one of Body Positive's most successful and well-attended programs. The prevention staff took the initiative and adapted it to be culturally sensitive and appropriate for the Latino, Black/African American and transgender communities. Dr. Simon Rosser, with the Center for HIV/STI Intervention and Prevention Studies (HIPS) at the University of Minnesota Medical School, uses the model adapted at Body Positive across the country. This program is offered throughout the State and has targeted seminars catering to the Native American, Black/African American and Spanish-speaking communities.

FUSION

This Mpowerment project targets men who have sex with men (MSM) in the community from age 18-39, and offers an alternative to the bars for social interaction with other MSM. Groups form and focus on peer education and community participation.

YEP!

This Mpowerment project targets the youth in the community and offers an alternative to the bars for social interaction with other young MSM. Body Positive collaborates with Native American Community Health and was awarded a multiyear grant to offer this program to youth of color and the transgender population.

Targeted Outreach

A primary focus of Body Positive is linking those who are HIV positive or those who are at risk for being positive with primary care and case management services. Outreach specialists engage members of the MSM community in conversation and often find individuals who have not been receiving services for six months or longer. Monthly, an average of 7.5 individuals are identified and connected to appropriate services.

METHODS

Comprehensive risk counseling and support services are designed for individuals who are HIV positive and are also challenged by substance or sexual addictions. Agency counselors help individuals identify short- and long-term goals to achieve sobriety and wellness. This client-driven process is far more effective than traditional case management for many people.

Women's Empowerment Program

The women's program continues to grow due to the increasing number of infected women being diagnosed with HIV/AIDS. Presentations regarding safe, sexual practices, counseling and testing were given to nearly 300 women who reside in domestic violence and homeless shelters in the Phoenix metropolitan area. In 2007, more than 500 women have attended the weekly, Thursday luncheon for women who face very unique challenges and barriers. There have been more than 60 women who have received one-to-one follow up and crisis management. Outreach specialists have documented more than 1,800 informal contacts with at-risk women. These take place at clinics, health fairs, bus stops, bus stations and any location where one can engage in comfortable conversation. In 2007, twelve venues have been added for monolingual and bilingual Spanish-speaking communities.

Agnes Fund

Research has documented that pets increase one's quality of life and the Agnes Fund is dedicated to maintaining the health of clients' pets. With very limited funding and the generosity of the Arizona Humane Society, more than 50 clients' pets were seen by supporting veterinarians.

Positive Peer Prevention

Body Positive provided a youth outreach specialist on a weekly basis at the Caesar Chavez School – a testament to the increasing acceptance and recognition of sexual health awareness for youth in the Valley. At the Juvenile Detention Center, 70 individuals participated in the Positive Peer program as well as more than 70 youth in two Scottsdale high schools. Additionally, programs were presented at schools in the cities of Glendale and Chandler.

Education

In 2007, Body Positive conducted nearly 70 educational seminars in which more than 2,500 individuals participated. The program educated clients and professionals alike. Nationally known physicians, prevention educators and clients spoke about diverse topics that empowered clients to direct their treatment and that educate caregivers about the most recent advances in treatment. Additionally, the Southwest Conference was held in late October 2007, reaching national and international HIV/AIDS service providers.

In 2008, Body Positive will further expand its prevention, education and outreach impact through strategic alliances that reach underserved populations. Body Positive's existing community partnerships are impressive, and the agency will continue to explore how to work through community partners to provide HIV testing, programs and outreach.



WELLNESS & LIFE MANAGEMENT

The Kirk D. Baxter Wellness Center at Body Positive enhances the quality of life for nearly 2,000 men and women in Arizona who are impacted by HIV/AIDS. The Wellness Center provides complementary alternative medicine (CAM), behavioral health, nutritional counseling and the vitamin and herb shop. Individuals who utilize these services tell of profound, positive changes in their lives.

Body Positive does not offer primary care services, but rather, the agency's services complement primary care. For example, our registered dieticians provide nutrition and dietary advice. Our naturopathic physicians provide acupuncture, vitamin and nutrient therapy. Our licensed behavioral health counselors provide emotional support through a variety of programs, including individual sessions and support groups, and "Positive Pals" — a program that decreases isolation and increases quality of mental health.

CAM treatments – such as acupuncture, hydrotherapy, botanical medicine, intravenous nutrient therapy and manipulations – minimize side effects of the virus and toxicity from HIV medications. Vitamins and herbs prescribed by the naturopathic physicians boost individuals' immune systems and assist in absorption of nutrients.

Therapists at the agency assist clients in managing the myriad of emotions and challenges they may encounter when diagnosed as HIV positive. Families, partners and caregivers sometimes participate in an infected person's sessions.

In 2007, our registered dieticians play an integral role in the lives of those infected with HIV/AIDS. Weight maintenance is often a challenge, yet vital to one's well being. They worked closely with clients to devise a customized nutritional plan that minimizes gastrointestinal side effects of HIV/AIDS medications, yet allows for weight gain and maintenance — all with enjoyable foods.

Looking ahead, the agency intends to expand such initiatives as our pilot mobile nutrition program. With this program, registered dieticians visit locations that distribute food boxes and consult with HIV-positive individuals and discuss ways to maintain body weight and muscle mass. Individuals then are referred to Body Positive and are linked to wellness programs.

In 2008, the Wellness Center will reach out to existing and new clients to offer informative wellness workshops and a new array of products and services that enhance quality of life for those impacted by HIV/AIDS.





RESEARCH & COMMUNITY ALLIANCES

In 2007, Body Positive's research initiatives built upon the agency's successful, 15-year HIV/AIDS clinical trial program. The agency took steps to engage in select university and scholarly research projects that advance the mission. Such research partnerships will enable the agency to contribute to a body of knowledge in areas of HIV/AIDS behavioral health, nutrition sciences, complementary alternative medicine (CAM) and genomic-related research.

Clinical Trials

The clinical trials program at Body Positive is community-based and is dedicated to the research of preventive vaccines and promising therapies in the treatment of HIV/AIDS. The clinic conducts a large number of research studies, which are pharmaceutically sponsored and patient-oriented. Trials investigate ground-breaking antiretroviral HIV disease therapies and address related complications of treatment and of the virus itself. Robert A. Myers, Jr., M.D. is the principal investigator for these trials, which are noted on the agency's web site (www.bodypositive.org).

In 2007, Body Positive's clinical trials program assisted approximately 110 patients through 25 studies. Additionally, eight new studies were launched and four new potential studies are slated for 2008. The program at Body Positive is currently involved in trials utilizing three new HIV treatments that have already received FDA approval. To date, Body Positive has conducted and participated in studies involving 27 of the 30 clinical medications currently approved to treat HIV by the Food and Drug Administration.

Looking ahead, the agency will establish alliance partnerships to enhance its ability to serve Arizona's diverse population through the clinical trials program, ensuring that clinical research studies include a diverse minority population of participants through the identification of and citing efforts to eliminate barriers.



GRANT FUNDING

Body Positive has an exemplary history of conducting successful prevention programs which resulted in another remarkable year regarding grant awards.

Body Positive receives a significant grant from the Arizona Department of Health Services to conduct Man2Man Sexual Health seminars throughout the state. The Centers for Disease Control and Prevention (CDC), The Ryan White Program, and The Valley of the Sun United Way provides funding for Body Positive's education, behavioral health, nutrition, wellness, women's empowerment, Positive Peer Prevention and Positive Pals programs.

With the significant increase of infection rates in disenfranchised women – particularly Black/African American and Hispanic – the agency received funding from the City of Chandler and the Tempe Community Council to provide outreach in communities most at risk for infection. The City of Chandler also provided grant support for educating youth about HIV/AIDS and sexually transmitted diseases. Positive Peer Prevention received funding from the cities to speak openly to high school students about sexually transmitted diseases and safer sex practices.

Body Positive also received a major grant from the prestigious Board of Visitors to provide complementary alternative medical treatments to women living with HIV/AIDS. The Board of Visitors is Arizona's oldest charity, celebrating its 100th year in 2008 – dedicated to serving healthcare needs of women, children and the elderly.

Camp Incredible – the agency's annual summer camp for families with an HIV-positive member – was supported graciously by the Scottsdale Active 20-30 Club with a grant covering the multitude of expenses for camp. Additionally, the Maricopa County Summer Youth Program awarded Body Positive funding for Camp Incredible. These two grants allowed all children and their families to participate in camp. Not a single person was denied due to lack of funds.

Macy's West Passport Fund awarded a grant to FUSION—the agency's Mpowerment program for youth 18-34 years of age. This program offers social and educational opportunities for young men and is highly successful, well-attended and much-needed as the infection rate in this age range continues to increase.



DEVELOPMENT/FUNDRAISING

In 2007, Body Positive's fundraising initiatives included special events, and an annual fund including a variety of individual and group donations. Special events produce nearly one-fourth of Body Positive's overall annual funding. Events include: Night for Life, Dining Out for Life, Tour for Life, and Kids for Life, as well as a number of community-based events which are generated by other community organizations.

Tour for Life

In February, co-chairs Jack Black and George McDonald organized the fifth annual Tour for Life – a self-guided tour of exquisite homes in the Valley. This self-guided tour also featured a collection of vintage and classic automobiles on display courtesy of Lambda Car Club International and one of the Valley's finest restaurants, Arcadia Farms, provided delicious cuisine to guests.

Dining Out for Life

In April, during azcentral.com's Dining Out for Life, diners across Arizona came out in droves to eat at their favorite restaurants and, at the same time, support the efforts of Body Positive and Northland Cares – both of which provide HIV/AIDS services and programs in Northern Arizona. The event was presented by APS. More than 100 restaurants and other retail locations provided \$140,000 for Body Positive. These funds were allocated to support wellness programs and services; and \$15,000 of these proceeds benefitted Prescott-based Northland Cares. An international and annual event, participation in Arizona ranked seventh for total dollars raised among the 44 participating cities in the US and Canada. Body Positive led the nation with 12 restaurants pledging 100 percent of the proceeds of their designated meals.

Night for Life

This is the agency's largest and most successful single fund-raising event of the year, which is held in May. More than 1,000 supporters came together in the ballroom at the Phoenician Resort to recognize honorees **Dr. Gary Smethers & Dean Kleyn** (Outstanding Philanthropists), **US Airways** (Corporate Leadership), **Marc Reid & Robert Black** (Outstanding Achievement), **Mary Rose Wilcox** (Community Champion) and **Bill Sheppard** (Lifetime Achievement). Co-chairs **Jennifer Bohnert** and **Richard Stahl** and Honorary Chair **Bobby Barnes** led the event to raise more than \$1 million in the fight against HIV/AIDS.

Kids for Life

In September, Body Positive's Kids for Life, curriculum-based program, was taught in the classroom for children Kindergarten through sixth grade. Music is a powerful learning tool and Body Positive uses it to teach age appropriate life lessons about diversity, making healthy choices, tolerance and respect in an effort to better prepare our young people for threats they will encounter as they reach adolescence. This is accomplished through the music of three-time Grammy Award winner Tom Chapin. Body Positive partnered with the Madison Elementary School District on this program in 2007 and provided 800 at-risk students with a pragmatic learning opportunity through music. The classroom learning experience culminates with a live concert experience featuring Tom Chapin along with a public concert performance the following day. In conjunction with this program, Governor Janet Napolitano proclaimed the month of September HIV/AIDS Family Awareness Month.

Positive Energy

In October, the fifth annual Positive Energy event was held at the Tempe Center for the Arts featuring the vocal duo, Nemesis, and the hilarious Julie Brown in her one-woman show. The event was chaired by Mark Howard and Mike Nielsen and was attended by more than 400 guests.

Celebrate Life

During the summer every year Body Positive takes the time to acknowledge all of those in the community who make it possible for Body Positive to continue doing its good work during the fifth annual Celebrate Life event. The awards are divided into categories, each named after a current or former board member or an individual who has been significantly involved with the organization. Here are the recipients of these awards for 2007.

Caeser Perez Lifetime Service Award

This award recognizes an active individual who has provided ongoing, meaningful and needed contributions to the community in order to increase the awareness and visibility of HIV/AIDS.

Recipient: Kirk Baxter, Phoenix

Rothfus Award

This award recognizes an individual who has provided outstanding, continuous support and service which embodies the spirit of Body Positive.

Recipient: Andre Boulanger, Phoenix

Bircumshaw Award

This award recognizes an active individual who has provided ongoing, meaningful and needed contributions to the community in order to increase the awareness and visibility of Body Positive.

Recipients: Jennifer Bohnert, Scottsdale; Richard Stahl, Scottsdale

Casey Sakir Award

This award recognizes an individual who has provided outstanding ongoing commitment to major Body Positive fundraising events.

Recipient: Mark Howard, Phoenix

Katz Award

This award recognizes an individual who has contributed outstanding and dedicated service within the past year, which has benefited the entire agency.

Recipients: Tess Smith, Phoenix, Drew Trees, Phoenix, Julia Gharib, Phoenix, Dolores Brown, Phoenix, Jesse McKinley, Phoenix, Gerard Krug and Richard Robinson, Scottsdale, Ellen & Bob Kant, Phoenix, Peter Shikany and Lisa Sette, Meghan & Jerry Hirsch, Phoenix, Patty & George Burdick, Paradise Valley, Barb & Tim Downey, Phoenix, Olivia & Herbert Quist, Scottsdale, Penny & Richard Post, Paradise Valley, Glenn Hammond, Phoenix, Emma Portlock, Phoenix, Bill Jackson and the staff of Padlock, Phoenix, Jim Klever and the staff of Plazma, Phoenix

Baxter Award

This award recognizes an active individual who has provided on-going meaningful and needed contributions to the community in order to increase the visibility of Body Positive for three years or more.

Recipients: Greg Shrader, Phoenix, Steve Bast – Marketing Nucleus Lab, Phoenix, Robert Black, Scottsdale, John Dixon, Phoenix, Kevin Andrews – Andrews Stage Lighting & Sound, Phoenix, Ron Lindblad and Lee Revelle – Apollo's Lounge, Phoenix

Hegyi Award

This award recognizes an active individual who has provided ongoing meaningful and needed contributions to the community in order to increase the visibility of Body Positive for seven years or more.

Recipients: Patrick Kelley - The Chute, Phoenix, Liz Miller, Queen Creek, Maria Brunner, Scottsdale

McBride Award

This award recognizes an individual who has made a significant contribution to a specific program/department.

Recipients: Rick Madrid, Phoenix, Blake Obrock, Melissa Krohn, Scottsdale, Sara Parrish, Maricopa, Reily Scott, Tempe, Jim Heller, Phoenix, Dennis Thompson, Scottsdale, Gerard Montemurro, Phoenix, Greg Hales, Phoenix, Mitchell John, Phoenix, Patrick Barnes, Phoenix, Dennis Robbins, Phoenix, Hamilton Baiden, Scottsdale, Ana Ramirez, Phoenix

Matiski Award

This award recognizes an individual who has made a significant contribution to a specific program or department for two years or more.

Recipients: Donna Koppe, Scottsdale, Russ Coplen, Phoenix, Lora Robbins, Phoenix, Damien Salamone, Tempe, Don Kline, Phoenix, Judy Norton, Phoenix, Nicole Pasini, Phoenix

Brodin Award

This award recognizes an individual who has provided outstanding service by expanding business and community support to Body Positive.

Recipients: Eric Moore, Phoenix, Stephen O'Dell, Phoenix

O'Dell Award

This award recognizes an individual or group who has provided outstanding service for the Dining Out for Life event.

Recipients: Red Nightlife, Phoenix, Heatstroke, Phoenix, Phoenix Sky Harbor, Phoenix, Gina Read-InTouch News, Phoenix, IONAZ/ 'Ntouch, Phoenix, Echo, Phoenix, Arizona Plastic Surgery Institute, Glendale, Phoenix Metropolitan Magazine, Scottsdale, Sedona NOW Network, Sedona, Outlook Arizona, Phoenix, Arizona Public Service, Phoenix, Power Subaru, Scottsdale, The Bears of the West, Phoenix, Sisters of Perpetual Indulgence, the Arizona Mission, Phoenix, After Hours Creative, Phoenix, Russ Haan, Phoenix, Mike Oleskow, Phoenix, Pete Kelly, Phoenix, AZCentral.com, Phoenix, Delta Sigma Theta, Chandler, Zoe's Kitchen, Phoenix, Ticoz, Phoenix, Tangible Tanning, Phoenix, Roscoe's Bar and Grill, Phoenix, L'Auberge de Sedona, Sedona, Friends, LLC, Phoenix, AHRF, Phoenix, J. David Smith, Phoenix, FEZ, Phoenix, Eleve, Phoenix, Carly's Bistro, Phoenix, Calico Cow Central, Phoenix, Barrio Café, Phoenix, Roycella Mitchell, UIJMA-JP Morgan Chase Employees of African Descent, Phoenix, Matt Marzulo, Fox Restaurant Concepts, Tempe, Phoenix Pride

Paloma Award

This award recognizes an individual who has provided financial leadership to the agency.

Recipients: Pat Chase, Paradise Valley, Tom Betz, Phoenix, Mike Tiers, Phoenix, Brigitte Jordan-Mincks, Phoenix, Robert Mattison, Phoenix, Steven Sykes, Phoenix, Coletta Spurling - Los Olivos Hand Car Wash, Phoenix

Myers Award

This award recognizes those in the healthcare field that have provided support to Body Positive services; enabling expansion in scope and quality of services.

Recipients: Barbara Casimir, RN, Tempe, Rebecca Barnett - Walgreens, Tucson

Helms Award

This award recognizes a group, organization or businesses that offer service or non-monetary support to the agency.

Recipients: Crate and Barrel, Scottsdale, Mercedes & Frank Maiz — Olympic Flame Restaurant, Phoenix, The Apothecary Shop, Phoenix, Blue Note Cellars/NV Lounge, Scottsdale, Cox Communications, Phoenix

Baily Award

This award recognizes a community organization, school, college or university that has significantly participated in the delivery of Body Positive programs.

Recipient: **Phoenix Phurfest**, *Phoenix*

Spicker Award

This award recognizes a service organization, government entity, foundation or business that has provided financial support for Body Positive programs; enabling expansion in scope and quality of agency programs. Recipients: Molina Fine Jewelers, Phoenix, Azadi Fine Rugs, Scottsdale, GLAAD, New York City, Scott & Ashley Coles, Phoenix

Boulanger Award

This senior volunteer award recognizes a senior (age 60 or above) who has contributed outstanding and dedicated service within the past year which has benefited the entire agency.

Recipient: Harold Graf, Phoenix

2007 DONORS

PALADIN SOCIETY

APS

A Paladin is a heroic champion; a strong supporter or defender of a cause.

Body Positive's Paladin Society is comprised of supporters who champion the fight against HIV through a significant one-time annual gift.

Blue Cross Blue Shield of Arizona Jennifer & Jon Bohnert Pat Chase Walt Danley & Chuck Wasson, The Walt Danley Group The Getz Foundation William Hardin Melissa & Frank Leonesio, O **Premium Waters** Warren Lueth, Union Distributing George MacDonald & Fred Dougherty Linda and Dr. Arthur Pelberg Ron Early Estate Gary Smethers, MD & Dean Richard Stahl Steven Sykes & Robert Mattison Wells Fargo

GUARDIAN FOR LIFE

Arizona Department of Health Services Azadi Fine Rugs azcentral.com Centers for Disease Control and Prevention Ashley & Scott Coles Maricopa County Department of Public Health Maricopa Integrated Health Substance Abuse and Mental Health Services Administration The Torney Living Trust Valley of the Sun United Way

CHAMPION FOR LIFE

Bobby Barnes, Legacy Home Mortgage Blue Cross Blue Shield of Patti Flint, M.D., P.C. Melissa & Frank Leonesio, O **Premium Waters** Josephine Leslie Lucky Dog - A Creative Group Bob & Carole Machiz Richard Stahl **US** Airways Wells Fargo

LEADER FOR LIFE

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Gordon Rosier & Roy Mainger **Audrey Ross**

Larry Rose Scott Rousan Rousseau Design Art & Roberta Rowland Royal Palms Resort & Spa Joseph Ruhl Kathy Ruiz Michael Ruiz Rosanna Ruiz

Running on Empty Productions,

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Z Girl Club

Z Pizza

Zest

Kay Young

Shelby & Sybil Yastrow

Names for whom gifts were made in honor in 2007 Bernard Abrahams Alan Andacht **AZADI Fine Rugs** Tom Betz Peter Channel Brian Gilbert Mike Gorman Mark Howard Steve O'Dell Christopher O'Reilly Tiffany and Kevin Pozo Marc Reid Marcia and Sanford Roth Bill Sheppard Nancy Silver Richard Stahl Tim Tracy Names for whom gifts were made in memory in 2007 Ashby Joyce Marie Bohnert Perry Corke, MD Ron Early Keith Feller Barb Hall Eugene Hubbs Timmer Kennell

Michael Marin

Jeff Patterson

Mark Siegel

Rosslyn Sticht

Thom Stocks

John Szlosek

John Tarone

Norma Randall

T.J McKay



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Nathan Maxwell, ASU Intern

LOOKING AHEAD TO 2008 AND BEYOND

Last fall, Body Positive's Board and management team developed a 2008-2010 strategic plan which guides the future of the agency. The plan centers on three strategic initiatives critical to the success of Body Positive's future:

Prevention, Education and Outreach

Counseling and Testing in partnership with Maricopa County and Arizona Department of Health Services

Prevention and Education...More than 20 programs reaching men, women, youth of all sexual orientations, ages, races and ethnicities

Wellness and Life Management

Chronic and Acute Wellness and Life Management through naturopathic treatments (alternative/complementary

through naturopathic treatments (alternative/complementary therapies), diet, nutrition and vitamin resources

Behavioral Health services to provide emotional support through a myriad of programs, i.e. individual sessions, support groups, Agnes Fund veterinary assistance, Positive Pals program, all which serve to increase quality of mental health, feelings of self-worth which ultimately decrease high risk behavior and decrease secondary infection rates

Research and Community Alliances

Clinical Trials program managed by Body Positive, building on our 15-year reputation for stellar research

Maricopa Integrated
Health System (MIHS)
Strategic Alliance through
co-location of its clinic, reducing
HIV/AIDS through reaching
underserved

University Partnerships for a variety of academic research topics

Community Alliances that strengthen our ability to learn how to reach underserved populations and then, take tangible action

In addition to the initiatives, the agency is planning to expand into a larger facility that creates Body Positive's HIV/AIDS campus of care. And, on May 17, 2008, the agency will become known as the Southwest Center for HIV/AIDS, with prevention, wellness and research featured as part of the new logo. You will be hearing much more about these exciting plans in 2008, and we look forward to your ongoing engagement.

Throughout the implementation years, the agency will continue to expand its outreach to the Valley's Hispanic, Black/African American and Native American communities through formal strategic alliances with Valle del Sol, Chicanos Por La Causa, Ebony House, Native American Community Health Center, Inc. and other agencies. The agency will also develop a new focus on ages 55 and older as a growing population impacted by HIV/AIDS.

In addition to reaching diverse, underserved and emerging populations, Body Positive will achieve a 10 percent increase of testing at on-site locations during the next three years. Creative program delivery channels will expand the ability to reach a growing number of clients separated from the agency's offices by either distance or social stigma.

COMMUNITY PARTNERSHIPS

1N10

1Voice Community Center

Abbott Laboratories

Affiliated Internists of Scottsdale

African American Hispanic Health Education Resource Center AAHHHERC

Agape Network

AIDS Network of Arizona, Alan Kittle

AIDS Project Los Angeles

AllCare Internal Medicine

Alternatives Health and Wellness Center

American Humanics Student Association, Arizona State University

Animal Rescue Center

Apothecary Shop, The

Arizona Central Pride

Arizona Correctional Task Force

Arizona Department of

Arizona Department of Health

Services
Arizona Gay Rodeo Association

Arizona Hispanic Chamber of Commerce

Arizona Humane Society

Arizona Physicians IPA

Arizona State Prison

Arizona State University

Associated Internists of Ahwatukee

AZCentral.com

Balm In Gilead, The (in conjunction with the Annual Black Church Week of Prayer for the Healing of AIDS)

Bears of the West

Bill Holt Clinic, Phoenix Children's Hospital

Boehringer Ingelheim

Bristol-Myers Squibb

Camelback Mountain Medical Associates

Care Directions

Carl T. Hayden Veterans Administration Medical Center

Casa de Paz (a program of Helping Hands)

Catholic Charities (Sun Dance House/Dignity House)

Cenpatico Behavioral Health of Arizona –

Cesar Chavez High School

Chicanos por la Causa

Child Protective Services, Arizona Department of Economic Security

Chrysalis Domestic Shelter

Cigna Medical Group

City of Chandler

City of Glendale City of Phoenix

Department

City of Phoenix Police

City of Scottsdale

City of Tempe

Compassion in Action

Concilio Latino de Salud CVS Pharmacy/PharmaCare

Delta Sigma Theta

Dr. Bertram Jacobs, The Biodesign Institute at Arizona State University

Ebony House

El Rio Special Immunology (Tucson)

Elim House (a program of The Salvation Army)

EMD Serono

Equality Arizona

First Family Medical Group Fresh Start Women's

Foundation

Gilead

Glaxo Smith Kline

Glendale Chamber of Commerce

Glendale Community College Good Samaritan Medical

Center

Greater Phoenix Chamber of Commerce

Greater Phoenix Gay and Lesbian Chamber of Commerce, The

Guardian Management

Hispanic Leadership Institute

HIV/AIDS Law Project

Homeless Project Connect Horizon Human Services in

Globe, Payson, Casa Grande Human Rights Council

Infectious Disease Consultants

(Flagstaff)

Insight Management
Inter Health Chiropractic

John C. Lincoln Hospital

Joshua Tree Feeding Program Kino Hospital (Tucson) LabCorp

Lambda Phoenix Center

Lesbian Cancer Project

Madison School District, Camelview School

Magellan

Maricopa County Juvenile Detention Facilities (Southwest and Durango)

Maricopa County Pharmacy

Maricopa County Tobacco Use Prevention Program

Maricopa County, Office of Ryan White Part A

Maricopa Department of Public Health Testing

Maricopa Integrated Health System

Mayo Clinic Hospital

McDowell Healthcare Center, Maricopa Integrated Health System

Merck

Mercy Care

Midwestern University

Molina Fine Jewelers

MOSAIC (Pinal County)

Mountain Park Health Center

My Sister's Place

Native American Community Health Center, Inc.

Northland Cares (Prescott)

Paradise Valley Family Medicine

Pfizer

PharmaCare

Phoenix Children's Hospital

Phoenix Indian Medical Center

Phoenix Metropolitan Magazine

Physicians and healthcare providers in Arizona

Pinal Hispanic Council in Eloy and Coolidge;

Planned Parenthood

Planned Parenthood of Arizona

Potter's House is a homeless program in Tempe

ProCare Pharmacy

Pueblo Family Practice

Rainbows Festival

Scottsdale Active 20-30 Club Scottsdale Unified School

District Shanti

Sierra Broadcasting

Sisters of Perpetual Indulgence

Southern Arizona AIDS Foundation (Tucson)

Southern Arizona VA Health Care System

Southwest Behavioral Health

Southwest Care Center (Santa Fe, New Mexico)

Southwest College of Naturopathic Medicine

Spectrum Medical Group.

Squaw Peak Family Physicians

Students Against Destructive Decisions (SADD)

Superstition Mountain Mental Health Centers in Apache Junction, Superior, Kearny

Teen Lifeline

TERROS

The Biodesign Institute at Arizona State University

The Center for Applied Behavioral Health Policy at Arizona State University

The Chute

The New College of Interdisciplinary Arts and Sciences, Arizona State University

The Prevention Partnership

This Is H.O.W.

Tibotec Therapeutics

Tucson Interfaith HIV/AIDS Network

Tumbleweed

UIJMA – J.P. Morgan Chase Employees of African Descent

University of Arizona
Department of Medicine

University Physicians Healthcare-Adult Healthcare

Services (Tucson) Valle Del Sol

Valley Leadership

Valley of the Sun United Way

Value Options

Veterans Administration Hospitals in Phoenix and Tucson

Walgreens – Partnering with Body Positive to pilot the agency's Medication Therapy Adherence Program

Walk-in Family Medicine Clinic

Wells Fargo

West Valley Coalition on Underage Drinking

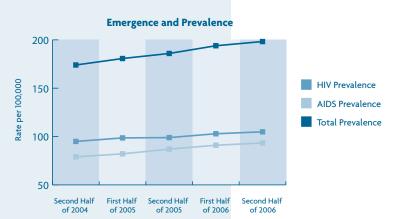
Yavapai County Health Department

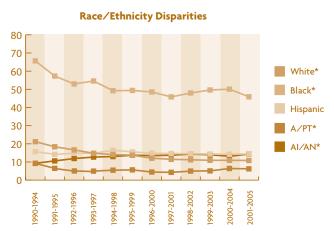
CLIENT DEMOGRAPHICS

The agency's services and programs make a significant difference in the lives of those impacted by HIV/AIDS. Key target markets are individuals and their families infected, affected or at risk for HIV/AIDS and other related conditions, living and/or working in Arizona. Following is a snapshot of the emergence, prevalence, disparities and comparative infection rates associated with the disease.

Emergence and Prevalence

Arizona is currently experiencing some of the most rapid population growth in the nation; most of which is taking place in the Phoenix Metropolitan area. Recent trends show the five-year HIV/AIDS emergence case rate has been declining; However, HIV/AIDS prevalence rates have been rising due to the efficacy of multidrug treatments for HIV infection, which have reduced HIV-related death. If current prevalence trends continue, within three to five years the number of persons living with AIDS in Arizona will surpass the number of those infected yet undiagnosed. Issues related to HIV/AIDS are varied and intense, so treatment and continuity of care are increasingly critical issues.





Race/Ethnicity Disparities

Rates of HIV/AIDS prevalence and emergence differ sharply between Black/African Americans and other race/ethnicity groups. Black/African Americans are the only race/ethnicity group in Arizona that experiences such a severe disparity of HIV impact. Currently the emergent HIV/AIDS rate among Black/African Americans in Arizona is more than four times that of White Non-Hispanics.

Source: HIV/AIDS Annual Report - February 2007, State of Arizona

Comparative AIDS Cases

In Arizona exceeds that of the national average for men and is fast approaching the national average for women.

Distribution of Reported AIDS Cases - all ages by sex, cumulative through 2006

	Male	Female	Total
United States	80.20%	19.80%	100%
Arizona	89.70%	10.30%	100%

Source: Kaiser Family Foundation State Health Facts, (http://www.statehealthfacts.org/profileind.jsp?ind=505&cat=11&rgn=4)

Agency Demographics

Following is a snapshot of the clientele that Body Positive reached 2007 through education, outreach and wellness services.

Educational Outreach
Men – 14,078
Women – 2,12

Youth – **73** HIV Positive Individuals – **8.634**

Wellness Center

Behavioral Health – **378** (individual sessions)

Behavioral Health – **140** (group sessions)

Nutritional & Dietary Consults – **508**

Naturopathic and dietary clients – **1,500**

Programming

30 percent targeted specifically to gay, lesbian, bisexual and transgender (GLBT)

70 percent of programming open to community at large

72 percent of program participants are GLBT (in line with infection rate in AZ) Clinical Trials participants – **300**

Total agency outreach

- more than
30,000 (this
includes
all prevention and
education outreach
attendees and event
outreach stats).

Source: Agency 2007 metric data collection.



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